

ORIGINAL RESUME

Darnell Jones

123 Main Street / Baltimore, Maryland 22602
(875) 749-1432 / darnelljones@mailbox.com

Summary

Versatile, results-focused senior manager skilled in manufacturing operations, project management, process engineering, process improvement, facilities engineering, and team based management. Proven success of meeting or exceeding goals; developing, inspiring, and empowering others to excel; and implementing changes, systems and processes for performance improvement and growth.

Experience

DIAMOND REAL ESTATE, INC

2005- Present

Baltimore, Maryland

Vice President, Engineering and Development

- Manage over 25 residential development projects consisting of single family detached, multi-family, and commercial sections, totaling projected revenue's of over 400 Million dollars.
- Oversee entitlement process and construction of improved master pads to national homebuilders; current customers include Lennar, Ryland Homes, Pulte, Baltimore Home Builders, and Amaryllis Homes with contracts totaling over 4000 lots.
- Direct reports include a team comprised of 2 in-house professional engineers and 6 outside engineering firms to complete project management, government & environmental permitting and all other engineering requirements.

LUMBER DECKING COMPANY, INC.

1993-2005

Baltimore, Maryland

Vice President, Engineering and Environmental Affairs

2002 – 2005

- Provided the management and direction on strategy and policy for engineering projects, manufacturing technology, environmental compliance throughout the company.
- Personally managed the company's 3rd manufacturing expansion in Borer, MA. Initial project worth of \$40 Million consisted of 100 acres of land, 200 M sq ft of facilities, 3 manufacturing lines and hiring / training of 75 EE's.
- Delivered two major manufacturing additions; a six line, \$35 Million composite lumber manufacturing plant and a \$15 Million plastic recycling line, both located at the Baltimore, Maryland site.
- Managed the improvements and operation of a plastic recycling plant in Burgos, Spain. Project capital was in excess of \$10 Million and operational improvements totaled 2 Million Euro in the first year.

Vice President, Manufacturing, Engineering & New Ventures

1999-2002

- Personally managed the 2nd site in Reno, NV through site search, acquisition, construction, and to full operation. Initial project worth of \$35 Million included; capital equipment, negotiating land acquisition and financial incentives with state and county governmental jurisdictions.

- Managed 275 hourly, logistics, engineering, and middle management employees in two locations (MD and ID). Baltimore Maryland site assets worth approximately 50 Million. Reduced manufacturing cost by 66% through gains in productivity and cost reductions.

Lumber Decking Company, Inc

1996-1999

Manufacturing Manager

Yarrow, ID

- Assisted senior management in taking the company private through capitalization by commercial lenders.
- Working with lean manufacturing techniques, increased manufacturing output by an average of approximately 45% per year during the period.
- Managed 180 factory hourly, maintenance, logistics and engineering employees in a flat organization designed to speed decision-making and empower employees.

Petroleum Corporation – Composite Products Division 1993-1996

Plant Manager

Baltimore, MD

- Implemented a self-directed work team force after a failed start-up by previous management.
- Managed capital expansions and managed teams that increased manufacturing capacity 400% and individual team productivity gains of up to 300%.

Petroleum Corporation

1988-1993

Plant Engineer

Seattle, WA

- Directed technical personnel for a 300-employee polystyrene manufacturing facility.
- Managed capital expansion of approximately 5 Million per year.
- Implemented conversion of manufacturing process to statistical quality control.

Petroleum Corporation

1979-1982, 1986-1988

Sr. Project Engineer

Seattle, WA

- Project manager for various projects ranging in capital to up to 5 Million dollars and in 11 different manufacturing facilities across the United States and Canada.

PC Consoles Inc.

1982-1986

Plant Engineer / Facility Mgr

Seattle, WA

- Supervised facility maintenance and technical support staff for computer manufacturers. Directed capital improvement projects in multiple plant locations in the Seattle area.

Virginia Polytechnic Institute and State University

1974-1979

Energy/Facilities Engineer

Blacksburg, VA

- Supervised 34 stationary engineers with 24/7 overall campus responsibility for heating, cooling and all other utilities. Project manager for numerous capital improvement projects financed through energy savings.

Education & Training

Virginia Polytechnic Institute and State University, Bachelors of Mechanical Engineering

Leadership in Action - Center for Creative Leadership, Seattle, WA

Leadership Development – Henry B. Tippie College of Business, University of Iowa, Iowa City, IA

Kepner-Tregoe Problem Solving & Decision Making – Petroleum Corporation

Statistical Quality Control courses by both Dr. Juran and Dr. Demming – Petroleum Corporation