

## **ORIGINAL RESUME**

### **Darnell Jones**

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#### **Summary**

Versatile, results-focused senior manager skilled in manufacturing operations, project management, process engineering, process improvement, facilities engineering, and team based management. Proven success of meeting or exceeding goals; developing, inspiring, and empowering others to excel; and implementing changes, systems and processes for performance improvement and growth.

#### **Experience**

##### **DIAMOND REAL ESTATE, INC**

**2005- Present**

**Baltimore, Maryland**

##### **Vice President, Engineering and Development**

- Manage over 25 residential development projects consisting of single family detached, multi-family, and commercial sections, totaling projected revenue's of over 400 Million dollars.
- Oversee entitlement process and construction of improved master pads to national homebuilders; current customers include Lennar, Ryland Homes, Pulte, Baltimore Home Builders, and Amaryllis Homes with contracts totaling over 4000 lots.
- Direct reports include a team comprised of 2 in-house professional engineers and 6 outside engineering firms to complete project management, government & environmental permitting and all other engineering requirements.

##### **LUMBER DECKING COMPANY, INC.**

**1993-2005**

**Baltimore, Maryland**

##### **Vice President, Engineering and Environmental Affairs**

**2002 – 2005**

- Provided the management and direction on strategy and policy for engineering projects, manufacturing technology, environmental compliance throughout the company.
- Personally managed the company's 3rd manufacturing expansion in Borer, MA. Initial project worth of \$40 Million consisted of 100 acres of land, 200 M sq ft of facilities, 3 manufacturing lines and hiring / training of 75 EE's.
- Delivered two major manufacturing additions; a six line, \$35 Million composite lumber manufacturing plant and a \$15 Million plastic recycling line, both located at the Baltimore, Maryland site.
- Managed the improvements and operation of a plastic recycling plant in Burgos, Spain. Project capital was in excess of \$10 Million and operational improvements totaled 2 Million Euro in the first year.

##### **Vice President, Manufacturing, Engineering & New Ventures**

**1999-2002**

- Personally managed the 2<sup>nd</sup> site in Reno, NV through site search, acquisition, construction, and to full operation. Initial project worth of \$35 Million included; capital equipment, negotiating land acquisition and financial incentives with state and county governmental jurisdictions.

- Managed 275 hourly, logistics, engineering, and middle management employees in two locations (MD and ID). Baltimore Maryland site assets worth approximately 50 Million. Reduced manufacturing cost by 66% through gains in productivity and cost reductions.

**Lumber Decking Company, Inc**

**1996-1999**

**Manufacturing Manager**

**Yarrow, ID**

- Assisted senior management in taking the company private through capitalization by commercial lenders.
- Working with lean manufacturing techniques, increased manufacturing output by an average of approximately 45% per year during the period.
- Managed 180 factory hourly, maintenance, logistics and engineering employees in a flat organization designed to speed decision-making and empower employees.

**Petroleum Corporation – Composite Products Division 1993-1996**

**Plant Manager**

**Baltimore, MD**

- Implemented a self-directed work team force after a failed start-up by previous management.
- Managed capital expansions and managed teams that increased manufacturing capacity 400% and individual team productivity gains of up to 300%.

**Petroleum Corporation**

**1988-1993**

**Plant Engineer**

**Seattle, WA**

- Directed technical personnel for a 300-employee polystyrene manufacturing facility.
- Managed capital expansion of approximately 5 Million per year.
- Implemented conversion of manufacturing process to statistical quality control.

**Petroleum Corporation**

**1979-1982, 1986-1988**

**Sr. Project Engineer**

**Seattle, WA**

- Project manager for various projects ranging in capital to up to 5 Million dollars and in 11 different manufacturing facilities across the United States and Canada.

**PC Consoles Inc.**

**1982-1986**

**Plant Engineer / Facility Mgr**

**Seattle, WA**

- Supervised facility maintenance and technical support staff for computer manufacturers. Directed capital improvement projects in multiple plant locations in the Seattle area.

**Virginia Polytechnic Institute and State University**

**1974-1979**

**Energy/Facilities Engineer**

**Blacksburg, VA**

- Supervised 34 stationary engineers with 24/7 overall campus responsibility for heating, cooling and all other utilities. Project manager for numerous capital improvement projects financed through energy savings.

## **Education & Training**

Virginia Polytechnic Institute and State University, Bachelors of Mechanical Engineering

Leadership in Action - Center for Creative Leadership, Seattle, WA

Leadership Development – Henry B. Tippie College of Business, University of Iowa, Iowa City, IA

Kepner-Tregoe Problem Solving & Decision Making – Petroleum Corporation

Statistical Quality Control courses by both Dr. Juran and Dr. Demming – Petroleum Corporation